



Karlsgate

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# Empowering Data Owners

Unleashing the Strategic Value  
of Data

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# Mastering Real-World Complexity

In today's data-driven landscape, individual-level data is crucial for informed decision-making, operational efficiency, and innovation. However, traditional analytics and AI processes are marred by extensive delays, high costs, and cumbersome procedures in preparing data for analytic workloads. IT leaders pinpoint significant challenges encompassing security protocol alignment, file formats, data element normalization, the downtime associated with data refreshes, and the need for custom development/coding for each new integration.

The escalating demand for streamlined data exchange methods is evident in the evolving landscape of data requirements. As the quest for diverse data sources intensifies, connecting them becomes more intricate. Traditional methods are inefficient, often taking months to yield results. The labor-intensive preparation phase obstructs the benefits of connecting data sources, marked by lengthy, costly, and cumbersome steps. Concerns persist even after establishing data connections, anticipating the potential need for repetitive, time-consuming processes for updates or addressing data issues.

Amid these challenges, the Karlsgate Identity Exchange (KIE™) emerges as a transformative solution, empowering data owners in the face of escalating demands for insights from privacy-sensitive sources. Designed to address real-world complexity in data projects, this guide explores KIE's foundational elements, emphasizing its pivotal role in automating secure data operations. By significantly reducing intricacies in data management, KIE enables efficient workflows, allowing data owners to execute strategic initiatives seamlessly in the expanding landscape of individual-level use cases.

KIE's core features, including streamlined data management, acquisition, exchange, and integration, significantly reduce time and resources traditionally required. Its adaptable nature ensures easy integration into diverse workflows, while keeping all sensitive data within the secure environment of the data owner.

Moreover, KIE acts as a catalyst for organizational success, providing a comprehensive framework aligned with regulatory standards and privacy best practices. Its innovative approach ensures compliance without sacrificing the utility and value derived from individual-level data, empowering organizations to fully leverage their data assets. In the upcoming section, we delve into the transformative power of KIE, unveiling a streamlined framework that revolutionizes data management with innovative solutions, simplifying processes and elevating efficiency to unprecedented heights.

# Simplifying Data Excellence

Mastering real-world complexities, KIE seamlessly simplifies the data landscape, ushering in a new era of efficiency and excellence. With a focus on efficiency, scalability, and privacy, KIE addresses the main challenges in feeding data-hungry initiatives and the lack of data liquidity inhibiting the modern data economy:

- **Complexity in data management:** The real-world complexity associated with data management hinders efficiency, driving up costs and lengthening development cycles.
  - **Customized workflow integrations:** Alignment to the unique set-ups for each and every data source can cause delays and impede the seamless flow of data.
  - **Maintaining consistency in data handling:** Challenges arise in maintaining consistency in the handling of diverse data formats, semantic elements, and normalization processes which leads to complications for matching and data linkage.
  - **Securing sensitive information:** Protecting sensitive data with traditional approaches often leads to a loss in data integrity, quality, and utility.
- **Scaling data management:** Addressing data complexity is often a manual and labor-intensive endeavor. The time and cost involved in managing data initiatives are substantial roadblocks for any single data initiative. When the custom efforts for each new integration are multiplied by the various data partners that organizations maintain, the total workload on IT balloons to uncontrollable levels. Compliance and standardization also suffer when the patchwork of custom data automation is left as technical debt.
- **Access and integration challenges:** Limited access to suitable data sets and difficulties in linking real-world data further complicate matters. These limitations are compounded by the closed data ecosystems that have arisen to address data privacy and linkage challenges.

Organizations need an efficient, scalable, and innovative approach that not only reduces time and costs but also ensures precision, quality, and security.

At the heart of Karlsgate's transformative strategy lies a commitment to simplification, automation, unparalleled adaptability, and a privacy-by-design approach. This focus collectively reshapes the data landscape. Simplification and automation are the driving forces streamlining critical data processes, ushering in a new era of efficiency and precision. Beyond mere efficiency, adaptability introduces interoperability and the agility to seamlessly incorporate new automation for emerging best practices. Finally, a privacy-by-design approach empowers the use of individual-level data without compromising individual privacy.

# FLEXIBILITY AND EASE OF USE

With simplification and adaptability as a key design focus, KIE has a number of features centered around flexibility and ease of use.

## Implementation:

Designed intentionally to be lightweight and flexible, KIE seamlessly embeds into any data workflow, eliminating the complexities associated with heavy platforms. KIE is engineered for rapid deployment and crafted to integrate into any environment, working harmoniously with existing or planned architectures and infrastructures.

This deliberate approach allows KIE to be the versatile solution organizations need, adapting effortlessly to diverse operating systems, including Windows, macOS, and Linux; as well as hosting environments such as a Docker container, Kubernetes pod, system service, and Windows Service; and even prepackaged for major cloud platforms like Microsoft Azure, Amazon AWS, and Google Cloud Platform.

## No-code User Interface for Data Connectivity:

Following the deployment of the Karlsgate node and setup of listings, KIE expedites data connectivity projects by removing them from the IT queue. Business users can effortlessly execute a range of data connectivity projects through a user-friendly, no-code interface. This streamlined approach significantly reduces the time and effort required for data connectivity projects, transforming timelines from months to hours. The result is a substantial reduction in overall costs for the organization and an accelerated time to realize the value of data projects.

KIE Home Listings Trades Membership Administration Help

### Propose a collaboration trade

Collaborate over common identities

Offering to partner: Detached Indicators

Offering to partner: Metrics Only

Attributes to share: [ all | none ]

- ☐ city
- ☐ claim\_diagnosis
- ☒ disease\_state
- ☒ immunization
- ☒ medication
- ☐ medication\_cat
- ☐ medication\_size
- ☐ mri
- ☐ slip\_metric
- ☐ state

Last updated on 06/14/2023

Attributes to combine: [ all | none ]

- ☐ dob
- ☒ ethnicity
- ☒ gender
- ☐ geographicloc
- ☒ income
- ☐ transportation

Last updated on 06/21/2023

Common identifiers to match on

ID	Name	Value
1.	2,996	comp+gn+sn+dob ↔ comp+gn+sn+dob 248,404 X
5.	2,980	comp+gn+sn+pc ↔ comp+gn+sn+pc 254,404 X
2.	2,980	comp+gn+sn+pc+dob ↔ comp+gn+sn+pc+dob 248,404 X
6.	2,971	comp+gn+sn+pc+hn ↔ comp+gn+sn+pc+hn 254,404 X
3.	2,971	comp+pc+hn+dob ↔ comp+pc+hn+dob 248,404 X
4.	2,980	comp+sn+pc+dob ↔ comp+sn+pc+dob 248,404 X
	2,887	email ↔ email 195,875
	2,887	email ↔ email/2 163,994
	2,989	tel ↔ tel 200,404

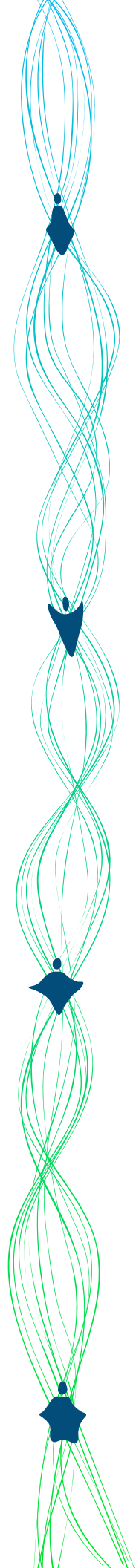
Mapping will be performed by comparing the following descriptors in cascading sequence (highest priority listed first):

comp+gn+sn+dob, comp+gn+sn+pc+dob, comp+pc+hn+dob, comp+sn+pc+dob, comp+gn+sn+pc+hn

## Flexible Data-Connectivity Options:

With KIE, data owners can:

- **Perform an Overlap Analysis:** Compare two data sets to determine the overlap without ever sharing any identifiable information. Matching can be done on any identifier or composite key common to both sets of data. Up to ten cascading runs can be executed to progressively enhance the precision of the match, ensuring unparalleled accuracy and confidentiality in overlap analysis.
- **Share Data Attributes:** Share data attributes for the individuals in common on both files without ever disclosing any personal information about the individuals in their respective files, ensuring a secure and confidential exchange of valuable data insights.
- **Create an Anonymous Analytics File:** Create a completely anonymized and randomly re-sequenced file made up of the overlapped records as well as an attributes from either file on those records.
- **Create a Linkage Key:** Leverage this feature for use cases such as “right to be forgotten” compliance, or future linking/sharing of information without sending out a copy of your identifiable information.
- **Push De-Identified Data:** Send de-identified data to data partners without sharing any PII or persistent ID’s. Receivers can utilize locally generated match keys to manage data without risk of re-identification.
- **Pull De-Identified Data:** Receive de-identified data from any number of data sources/partners without receiving any PII or persistent ID’s. Locally generated match keys enable both easy master data management and future third-party matching without the risk of re-identification.
- **Update Data:** Ongoing updates are simple with recurring match functions that keep multiple data sets in sync, while maintaining the built-in privacy protection.



KIE users can also flexibly create their own network of data partners. While your actual data file stays resident within your security perimeter (e.g., behind your firewall), the KIE portal allows users to connect with:

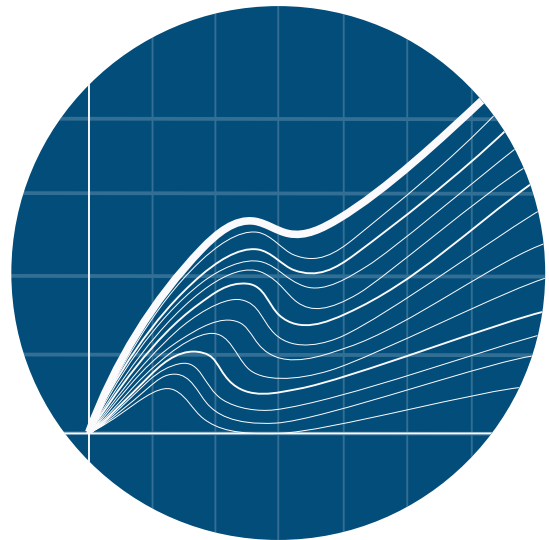
- **Public Listings:** By making data listings public, other organizations can easily find (but not access) your listings and propose data connections (as described above).
  - **Private Channels:** By keeping data listings private, no one can search for or find any information in your files. Only organizations who you invite to participate via a private channel can engage in any type of data connection.
  - **Both:** It is possible to have some listings public and others private to control what is available and to whom.
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## OPERATIONAL EFFICIENCY

Effortlessly manage data processes with KIE's features for streamlining common workflows.

**Data Refreshes:** Experience uninterrupted operations with zero downtime for data refreshes. KIE's dynamic design allows listings to be updated seamlessly while simultaneously connecting with other data sources. Every piece of data is meticulously version-controlled, ensuring accuracy and reliability throughout the processing journey.

**Automated Workflows:** KIE brings unparalleled automation to data processing through innovative features. Trigger events seamlessly initiate automated data processing routines, ensuring that critical tasks are executed promptly and efficiently without manual intervention. Furthermore, KIE empowers users with the flexibility to execute custom scripts, enabling the automation of complex data workflows. This dual functionality not only streamlines routine processes but also provides the capability to tailor automation to the unique needs of your data management, enhancing efficiency and precision in every operation.





# Intelligent Data Handling

KIE not only achieves unparalleled efficiency and scalability through automation but also ensures the highest quality and data integrity. Leveraging advanced data-handling features, KIE sets a new standard in intelligent data management.

## Automated Data Format Detection:

KIE's robust capabilities include automatic data format detection, streamlining the integration of diverse data sets seamlessly. This feature ensures a smooth and accurate data-processing experience, eliminating hurdles associated with varied data formats. All tabular text file formats are supported, and delimiters are automatically identified, providing a seamless integration experience. Additionally, KIE allows fields to be labeled with header rows or custom metadata files, ensuring precise and customizable handling of diverse data structures.



## Automated Semantic Detection:

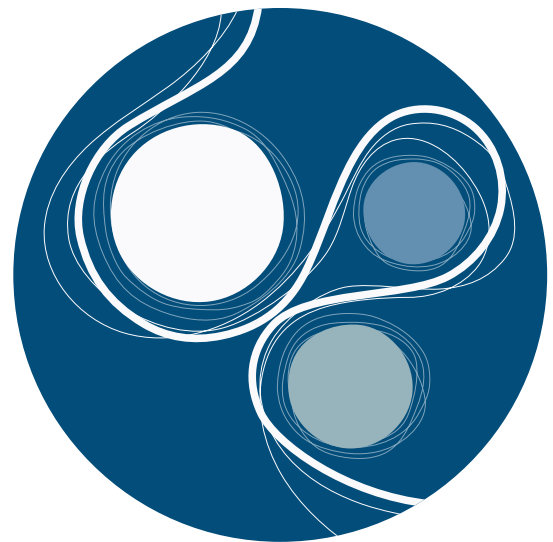
KIE sets a robust foundation for data normalization through its advanced Semantic Detection capabilities.

KIE goes beyond the ordinary, automatically identifying a spectrum of critical element types. From country codes and postal codes to personal names, addresses, and even nuanced details like latitude and longitude, KIE automatically detects diverse data elements. This precision extends to elements such as email addresses, telephone numbers, IP addresses, and sensitive information like payment card numbers and national identification or social security numbers. With its built-in semantic detection capabilities, KIE brings meaningful data alignment benefits for managing and matching data without ever needing to coordinate layouts or formats.

## Automated Data Normalization:

Data normalization is a fundamental step in data management, contributing to the overall quality, reliability, and usability of the information within an organization. It forms the bedrock for advanced analytics, business intelligence, and informed decision-making. Building on the foundation established by the data format and semantic detection features, KIE delivers robust normalization capabilities.

- **Formatting Expertise:** KIE's data normalization encompasses meticulous formatting adjustments, addressing whitespace, punctuation, accent marks, and upper/lowercase letters. This diligence ensures uniformity across datasets, eliminating discrepancies caused by varied formatting styles and establishing a consistent approach to data handling that is essential for KIE's de-identification, precision matching, and data integration features.
- **Soft Matching Mastery:** In addition to formatting, KIE excels in soft matching by standardizing common abbreviations and employing phonetic translation. Once again, this nuanced approach allows KIE to identify and reconcile variations in data representation, facilitating a more accurate and consistent approach to data handling.



By incorporating these sophisticated normalization techniques, KIE guarantees consistency and sets the foundation for KIE's Actionable De-Identification, KIE Collaboration (matching), and KIE Integration (push/pull) capabilities.



# Streamlined Data Transformation

KIE simplifies data transformation with intuitive commands, ensuring efficiency and precision in every task:

**Data Inspection:** Quickly understand file structures.

**Field Identification:** Identify file fields without data dictionaries.

**Copy Data:** Easily duplicate or sample existing data sets.

**Drop Fields:** Streamline datasets by removing unnecessary fields.

**Obscure Sensitive Data Elements:** Securely mask or hide sensitive information.

**Combine Data Files:** Seamlessly merge datasets vertically or horizontally.

**Shuffle Data Files:** Randomly resequence the records within a data file.

**Tabulate Data:** Create histograms of attribute data.

**Translate Tokens:** Effortlessly translate tokens to eliminate the re-identification risk associated with persistent tokens.

**Automated Composite Key Creation:** Automatically assemble unique match keys from several combinations of partially identifying information (e.g., name & address information) enabling best practices for personal-level matching techniques. By employing multiple composite keys per transaction, KIE enhances the accuracy of matching processes, minimizing errors, and optimizing data connections.

KIE's straightforward, easy-to-use commands empower users, making advanced data transformations accessible to all skill levels.

With these intelligent data handling features, KIE goes beyond automation, offering a comprehensive solution that not only drives efficiency and scalability but also guarantees the highest standards of precision, quality, and data integrity in every aspect of your data management journey.

# PRIVACY AND SECURITY WITH ACTIONABLE DE-IDENTIFICATION

Karlsgate's Privacy-by-Design approach is discussed in more detail in our Partitioned Knowledge Orchestration whitepaper. However, one of the foundational elements of KIE is Karlsgate's automated Actionable De-Identification capability.

In addition to scalability, Karlsgate is also committed to providing solutions that help remove the risks associated with re-identification and data breaches. Actionable De-Identification provides both security and scale and stands out vs other de-identification solutions in several ways.

**Complete Control:** Data owners retain absolute control over the encryption keys used for creating Cryptonyms, Karlsgate's local pseudonyms. These keys are never shared externally, ensuring utmost security and privacy.

**Quality and Precision:** KIE's consistent data format, semantic detection, and robust data normalization contribute to the high quality and precision of Cryptonym assignment.

**Automated Generation:** Cryptonyms are automatically generated post KIE's intelligent data handling processes, streamlining the workflow for enhanced efficiency.

**Flexible Assignment:** Cryptonyms offer unparalleled flexibility by seamlessly replacing or coexisting with Personally Identifiable Information (PII). What sets our approach apart is the ability for Cryptonyms to be dynamically generated on-the-fly. This unique capability ensures adaptability in real-time scenarios, empowering users to match Cryptonyms to identifiable data effortlessly. The on-the-fly generation of Cryptonyms enhances the practicality and utility of de-identified data. Unlike static assignments, this dynamic feature allows Cryptonyms to adapt swiftly to evolving data needs. Whether in dynamic matching, sharing, or integration use cases, Karlsgate's solution ensures that data remains not only secure but also retains its actionable nature, providing a transformative edge in managing and utilizing sensitive information.

**Layered Cryptographic Protocols:** Cryptonyms are not mere "hashes." They undergo a layered cryptographic process:

- a. Input data is normalized based on identifier-specific rule sets.
- b. The normalized data is hashed using a FIPS-compliant algorithm.
- c. The hashed output is wrapped and encrypted with a locally stored, owner-controlled encryption key.

**Adaptable Techniques:** Recognizing the imperative for sustained evaluation in both public and government sectors regarding the safety, fidelity, and reliability of emerging cryptographic technologies, Karlsgate avoids a 'black box' approach. Instead, it employs a set of proven cryptographic protocols orchestrated in sequence. This sequenced orchestration not only relies on established, FIPS-compliant cryptography but also positions the solution for natural evolution, allowing seamless substitution with other approved algorithms over time. This approach ensures the futureproofing of the solution, facilitating its continuous adaptation as cryptographic techniques evolve and improve.

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# The Future of Data Management

KIE marks a pivotal leap into the future of data management. With streamlined automation, flexible implementation, robust data management, and privacy-first data handling, KIE redefines efficiency, scalability, and data security.

As organizations confront data challenges, KIE's transformative capabilities anticipate and address the needs of tomorrow. The future of data management is not just secure and efficient but poised for innovation with the Karlsgate Identity Exchange at its core.

## Karlsgate

Data is a critical component to driving better business outcomes and fueling AI-driven solutions. At the same time, industries face significant challenges when it comes to data access, data quality, interoperability, personal privacy, security, and integration with existing workflows.

Karlsgate's revolutionary advancements allow you to free yourself from the usual complexities of data collaboration. The Karlsgate Identity Exchange (KIE™) provides a privacy-enhancing layer that is easily integrated into existing data workflows, mitigating the risks associated with data collaboration and minimizing the potential for re-identification, while automating all components associated with data access, high-fidelity matching, and integration.

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